POS advertising of homeopathic products

For the attention of the Superintendent Pharmacist or Manager

The Medicines and Healthcare products Regulatory Agency (MHRA) recently upheld a complaint against Boots Pharmacy Stores, stating that point-of-sale advertising next to their displays of homeopathic products contained information that was prohibited. [1]

This advertising, found in many Boots stores, took the form of a book of flip cards next to a rack of homeopathic products. The flip cards listed indications, symptoms and homeopathic products.

The MHRA ruled that the homeopathic products being advertised were not licensed with indications because they were registered under the MHRA's Simplified Rules Scheme for homeopathic products [2], which prohibits indications. These rules are underpinned by the Medicines Act 1968, EU Directive 92/73/EC and other regulations and Directives.

Boots told the MHRA they have withdrawn the point-of-sale information.

You will be aware that the professionalism of pharmacies and pharmacists is vital to maintain public confidence and that abiding by the MHRA's rules and the law is a necessary part of that professionalism.

You may be using point of sale information similar to that used by Boots and would suggest that you review it to ensure that you are not in breach of the MHRA's requirements, whether under the Simplified Scheme or other MHRA rules.

Full details of what is proscribed and prescribed in the advertising of homeopathic products can be found on the MHRA's website at www.mhra.gov.uk.

Thank you for your cooperation.

Nightingale Collaboration

Challenging misleading healthcare claims

¹ http://www.mhra.gov.uk/Howweregulate/Medicines/Advertisingofmedicines/Advertisinginvestigations/CON134909

² http://www.mhra.gov.uk/Howweregulate/Medicines/Homeopathicmedicines/index.htm